




CIPA 中國國際投資促進協會
China Int'l Investment Promotion Association

in association with




"Setting up Business in China"

Trade Mission 7th -14th February 2009

<p>Saturday 07-Feb-09</p>	<p>Departure London Heathrow British Airways BA0169 departing 14-15 pm</p>
<p>Sunday 08-Feb-09</p> <p>AM</p> <p>PM</p>  <p>Evening</p>	<p>Arrive Shanghai Acclimatization Day</p> <p>09-25 am - Arrive Shanghai Pudong Intl Airport and transfer to hotel.</p> <p>Visit to Yu Yuan formal gardens and tourist market Cultural visit to the old city district of Shanghai to see the ancient formal gardens and tea house, which date back to 1577. You will also have time to visit the tourist market and try your hand at bargaining for various traditional arts and craft items.</p> <p>Welcome Dinner</p>
<p>Monday 09-Feb-09</p> <p>AM</p>	<p>Introduction to Government Policy and Investment in China <i>Gu Xiao Feng - Deputy Director of Trade and Industry, Pudong New Area Government</i></p> <p>Including the latest policy changes, guidance over which industries are encouraged and discouraged by Government Policy, the various types of investment zone and the advantages and limitations of each.</p> <p>A Guide to Establishing a legal Entity in China <i>Liu Yi Lei - Asiasetup</i></p> <p>An introduction into the various legal vehicles that can be registered in China setting out their advantages and limitations together with an overview of the set up process.</p> <p>Chinese Business Culture and Etiquette <i>Rob Winter - Asiasetup</i></p> <p>A practical guide into what to expect and how to respond in various typical business and social situations.</p>

<p>PM</p>	<p>Consumer China Tour of several major retail outlets in Shanghai to allow delegates to see the level of products now available in China and gain an appreciation of the quality levels and consumer pricing in the market.</p>
<p>Evening</p>	<p>Cultural Event Chinese Acrobats, followed by dinner</p>
<p>Tuesday 10-Feb-09 AM</p>	<p>An Introduction to Chinese Employment Law <i>Chen Yan - Xi Min Law Firm</i> An overview of the new employment law in China, including legal employment obligations, contractual requirements and severance obligations.</p> <p>Guide to the Chinese Tax Environment <i>Molly Hu - China International Investment Promotion Association (CIIPA)</i> Including an introduction to the Chinese corporate tax structure including VAT, Business Tax, VAT refunds on export, corporation taxes, tax issues relating to M&A, overseas remittances, tax incentives, plus a general guide to personal taxation for foreigners.</p> <p>Securing Your First Business Premises In China <i>Alice Chen - Knight Frank</i> A guide to leasing commercial property in China, including offices, industrial and other business premises.</p>
<p>PM</p>	<p>Tour of commercial office developments in Shanghai Tour of several office developments in downtown Shanghai to gain an appreciation of the quality available at various cost levels.</p>
<p>Evening</p>	<p>Dinner in central Shanghai</p>
<p>Wednesday 11-Feb-09 AM</p>	<p>Managing Relationships with your Chinese Partners <i>William Stockley - Asiasetup</i> A guide to working with your Chinese partners, what to expect and how to respond in a variety of situations</p> <p>Protecting your Intellectual Property in China <i>Diana Mattias - Rouse & Co</i> A guide to the legal and practical measures open to foreign companies to protect their intellectual property in China.</p> <p>Sourcing in China <i>Rob Winter - Asiasetup</i> An introduction to sourcing in China; forming your strategy, managing the process, avoiding common mistakes and holding the gains.</p>

<p>PM</p> <p>Evening</p>	<p>China Manufacturing Site tour A tour of several manufacturing sites.</p> <p>Dinner near hotel</p>
<p>Thursday 12-Feb-09</p>  <p>Evening</p>	<p>Tour of Shanghai Pudong Development Zones A tour of the main development zones in Pudong including Wai Gao Qiao Free Trade Zone, Jinqiao Export Processing Zone and Zhangjiang High Technology Zone to see the facilities and meet existing investors</p> <p>Cocktail Reception hosted by the British Chamber of Commerce in Shanghai</p>
<p>Friday 13-Feb-09</p>  <p>Evening</p>	<p>Out of City Tour - Changshu, Jiangsu Province</p> <p>Changshu Economic Development Zone Its not necessary to travel far from Shanghai to find development zones offering lower operating and labour costs. Changshu is an hour to the west of Shanghai in Jiangsu province and offers a range of competitive facilities and infrastructure. The tour will include the park's facilities and also visits to foreign companies, which have already set up in the zone.</p> <p>Farewell Dinner</p>
<p>Saturday 14-Feb-09</p>	<p>Departure to UK - British Airways BA0158 Departing 10.55</p>
<p>Sunday 15-Feb-09</p>	<p>Arrive London Heathrow - 15.50 pm</p>

Booking Information

The delegation is being organised by the **China International Investment Promotion Association** (www.ciipacn.org) with the assistance of **Asiasetup** (www.asiasetup.com). CIIPA is a non-profit organisation that seeks to promote inward investment to China. In the UK, CIIPA is registered as a company limited by guarantee and Asiasetup are appointed as its UK representative.

The delegation offers fantastic value for money at **only £575 per delegate** including accommodation, main meals, presentations and tours, excluding flights, visas and travel insurance. Additional items such as room service, laundry, bar bills, additional meals etc will be for delegates own accounts. Delegates with special dietary requirements should discuss their needs at the time of booking. Accommodation will be at the Holiday Inn Express, Shanghai. Places are limited so please book early to avoid disappointment. Payment must be made in full to the China International Investment Promotion Association Ltd, no later than **7th January 2008**. Contact Chantelle Qian on 01473 276 198 or by email at chantelle.qian@asiasetup.com

Flights can be booked either through your own travel agent or through our recommended travel agent Travelwise. Travelwise are insurance bonded with the Travel Trust Association and are covered by ATOL and operate a separate trust account for clients money, which is protected their insurance bonding. For more information about Travelwise see their website at www.travelwisely.co.uk

Please note that airline flight prices increase the later the booking so you are advised to book as early as possible. Those who are not traveling on the nominated flight will need to make their own travel arrangements between the airport to the hotel. CIIPA can book this for you if you request it when you register for the delegation, but the cost will be for delegates own accounts.

Visas are required for all foreigners traveling to China and can be obtained from www.thevisacompany.com, direct from the Chinese Embassy in London or from a variety of other sources.

Delegates are advised to take out individual travel insurance covering them for medical emergencies, medical evacuation, loss of baggage, cancellation and other risks. Delegates are advised to seek medical advice before traveling and arrange inoculations against diseases such a Hepatitis A and others as their medical practitioner advises.

UK credit cards and mobile phones can usually be used in China, but delegates are advised to contact their banks and phone providers before traveling to ensure that their accounts are activated for use in China.

